



Retooling Adobe – Devops Journey

Srinivas Peri | Adobe , Alex Honor | SimplyOps



WARNING



There is nothing on GitHub to download at the end of this talk

We'll talk about tools but that isn't the main point

This presentation is about the journey and the lessons we learned along the way

Srinivas Peri - Adobe



First time public speaker

3rd Velocity

11 Years @ Adobe

Engineering Manager(Devops Evangelist)

Main Focus - fostering Devops @ Adobe

Alex Honor- SimplifyOps



Founder SimplifyOPs, DTO Solutions

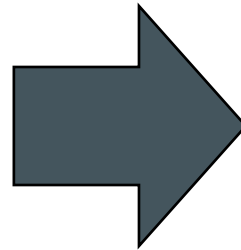
Project lead Rundeck

20 years experience architecture,
administration, management

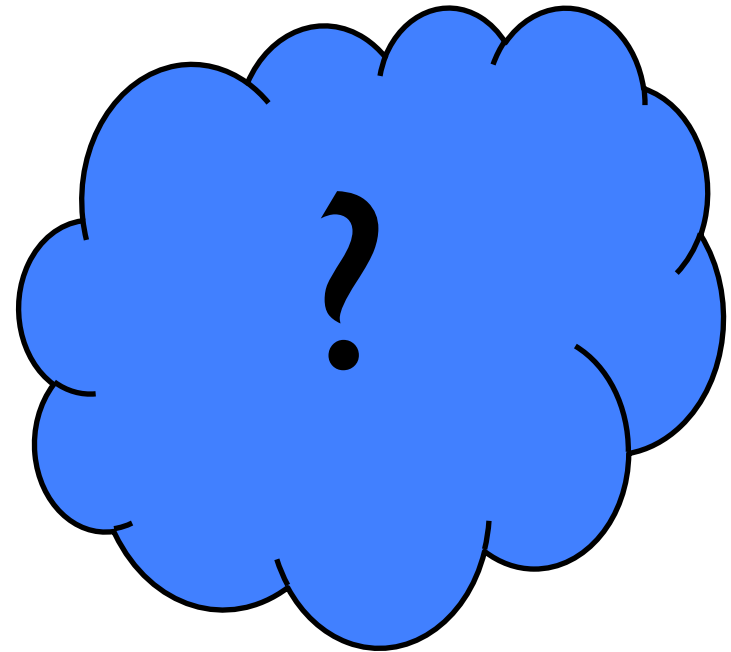
Main focus: Making operations simple, easy
and fun

Adobe's Big Switch

Old Business Model



New Business Model

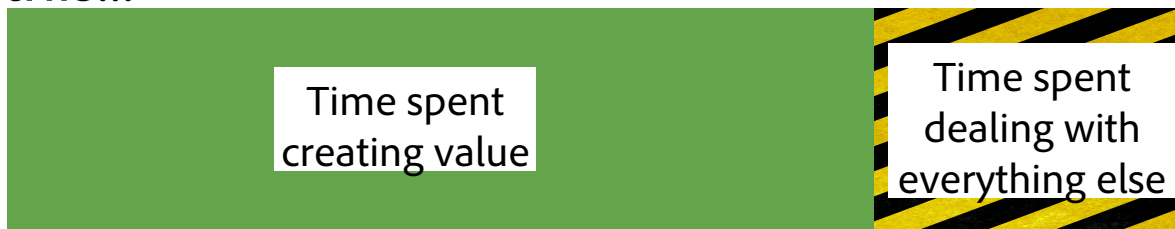


My group's value proposition

Turn this...



Into this...

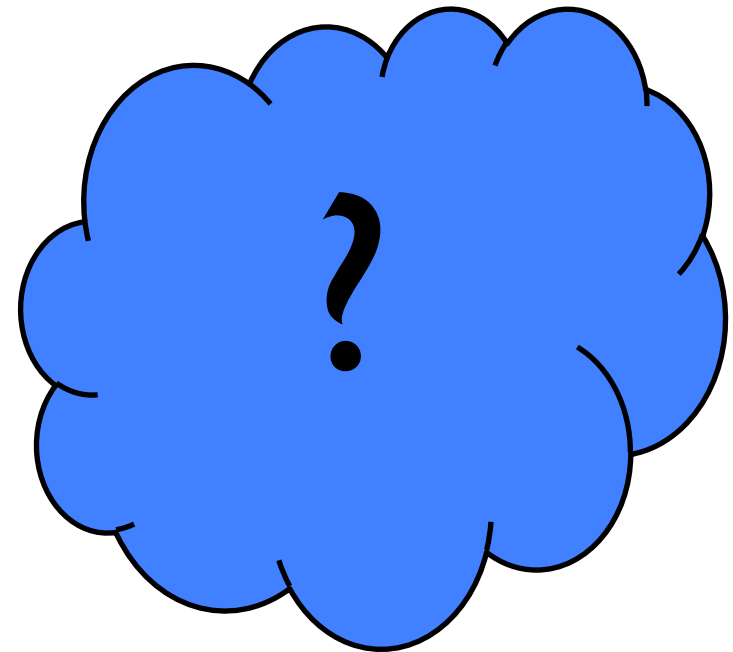
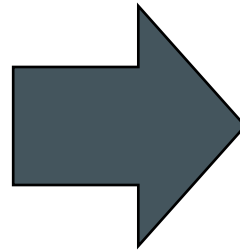


What's our relevance in the cloud ?

Old Business Model

New Business Model

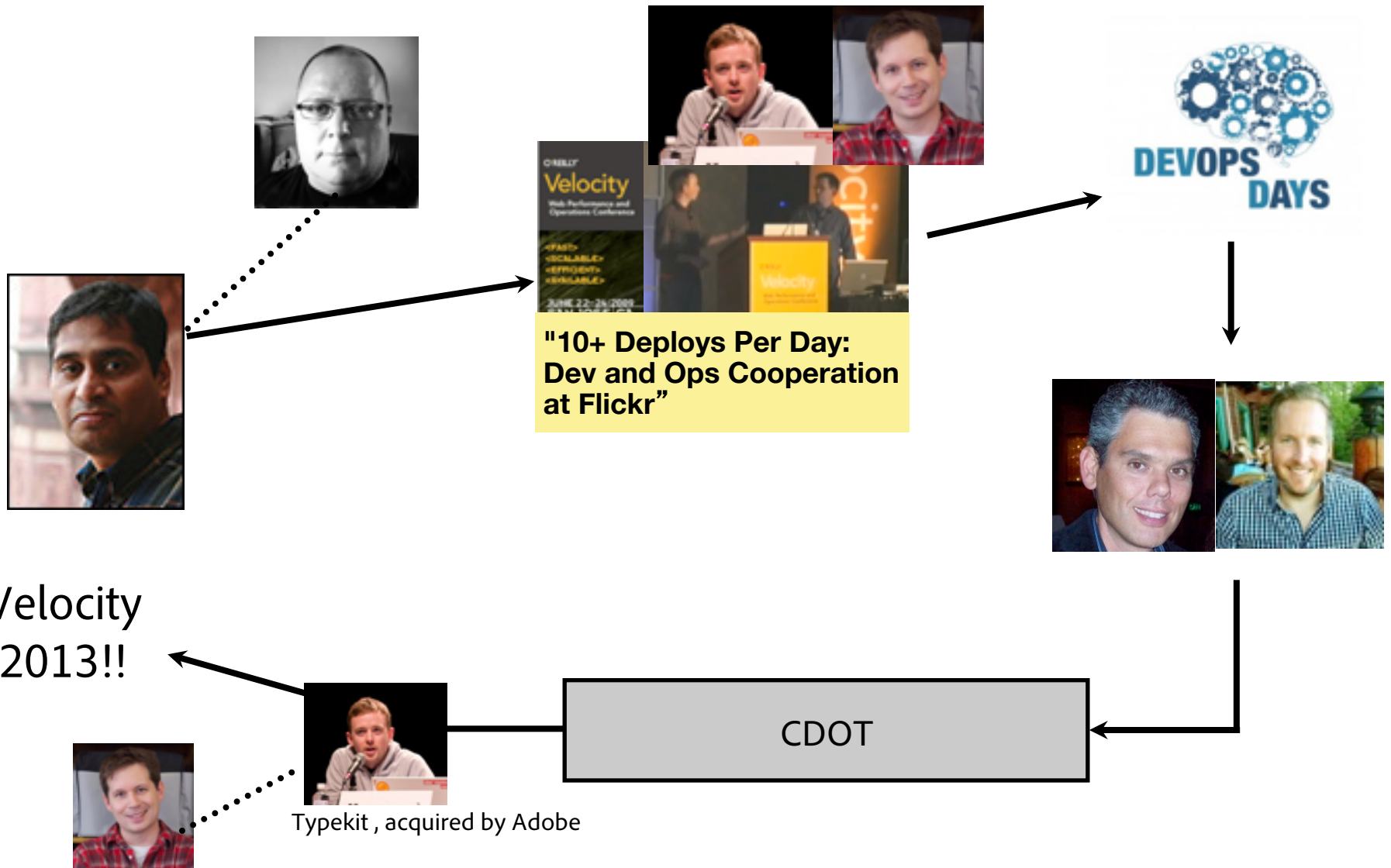
CoreTech
Tools and
Infrastructure



“We make enabling tools”

March 2010

How did I get here?



Adobe Shifted to Cloud Subscription Model

Old Business Model



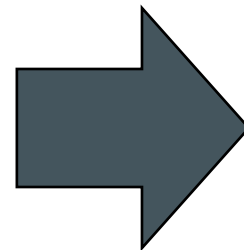
New Business Model



Adobe® Creative Cloud™



Adobe® Marketing Cloud™



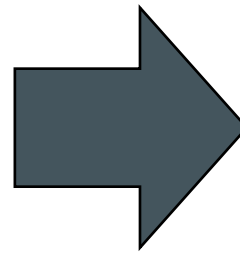
June 2013

We just do it differently

Old Business Model

CoreTech
Tools and
Infrastructure

“We make enabling tools”



New Business Model

CoreTech
Solution
Engineering

“We make enabling services”

Major realization

“We are no longer toolsmiths... we are now a SERVICE PROVIDER”

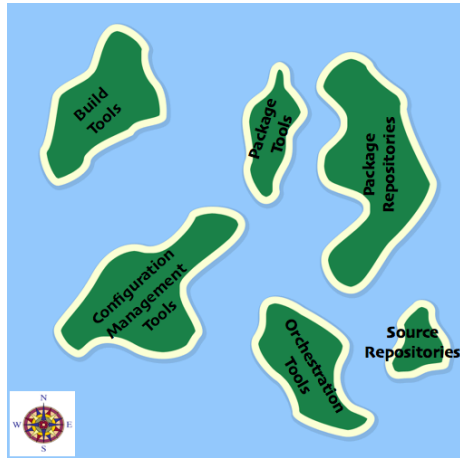
What's the first problem we can solve?



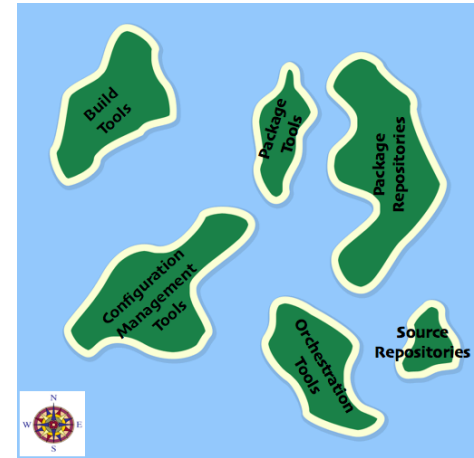
What's the first problem we can solve?



Business Service A



Business Service B



Business Service C



Business Service D



Business Service E



Business Service F

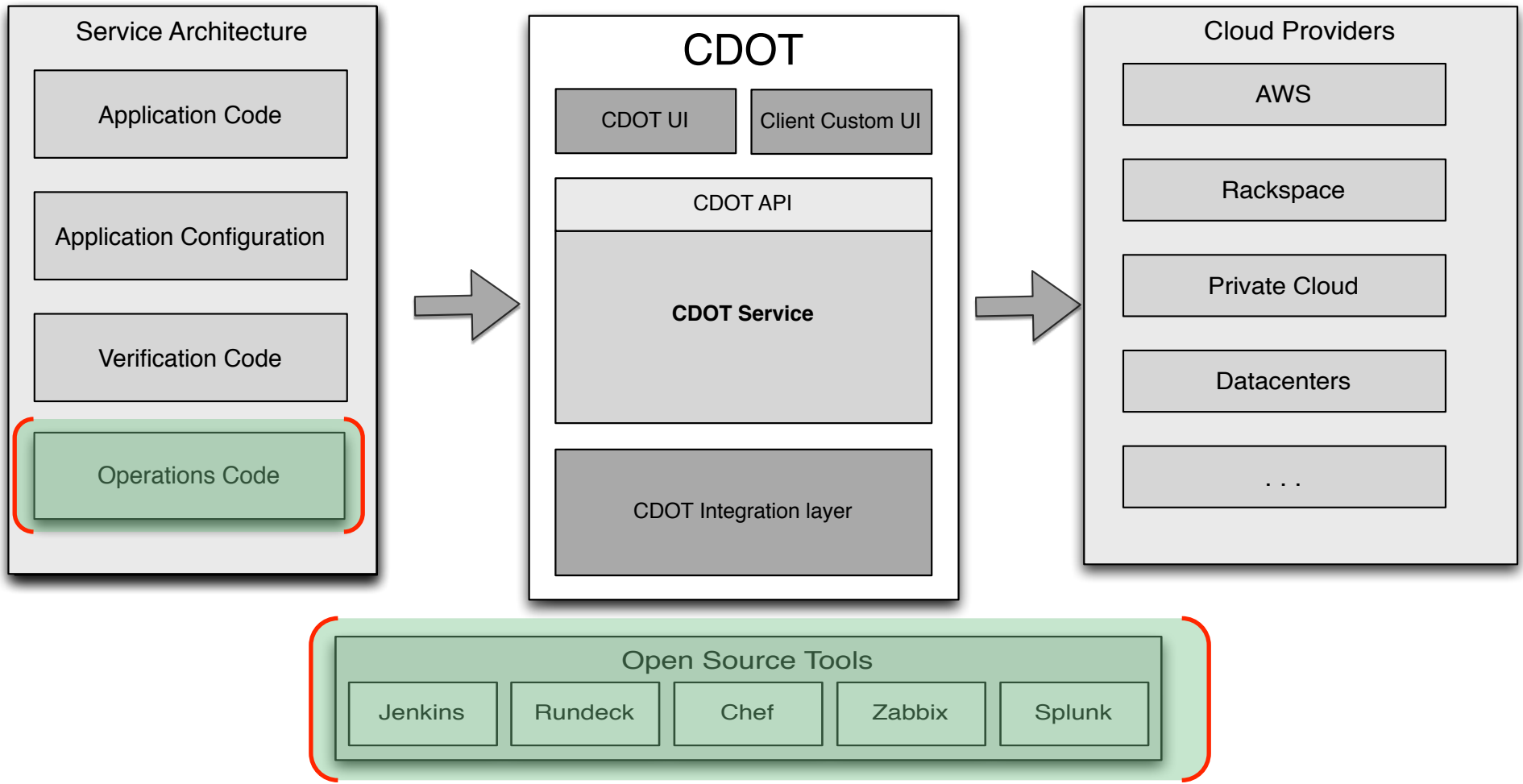
Give them a clear and automated path to Production



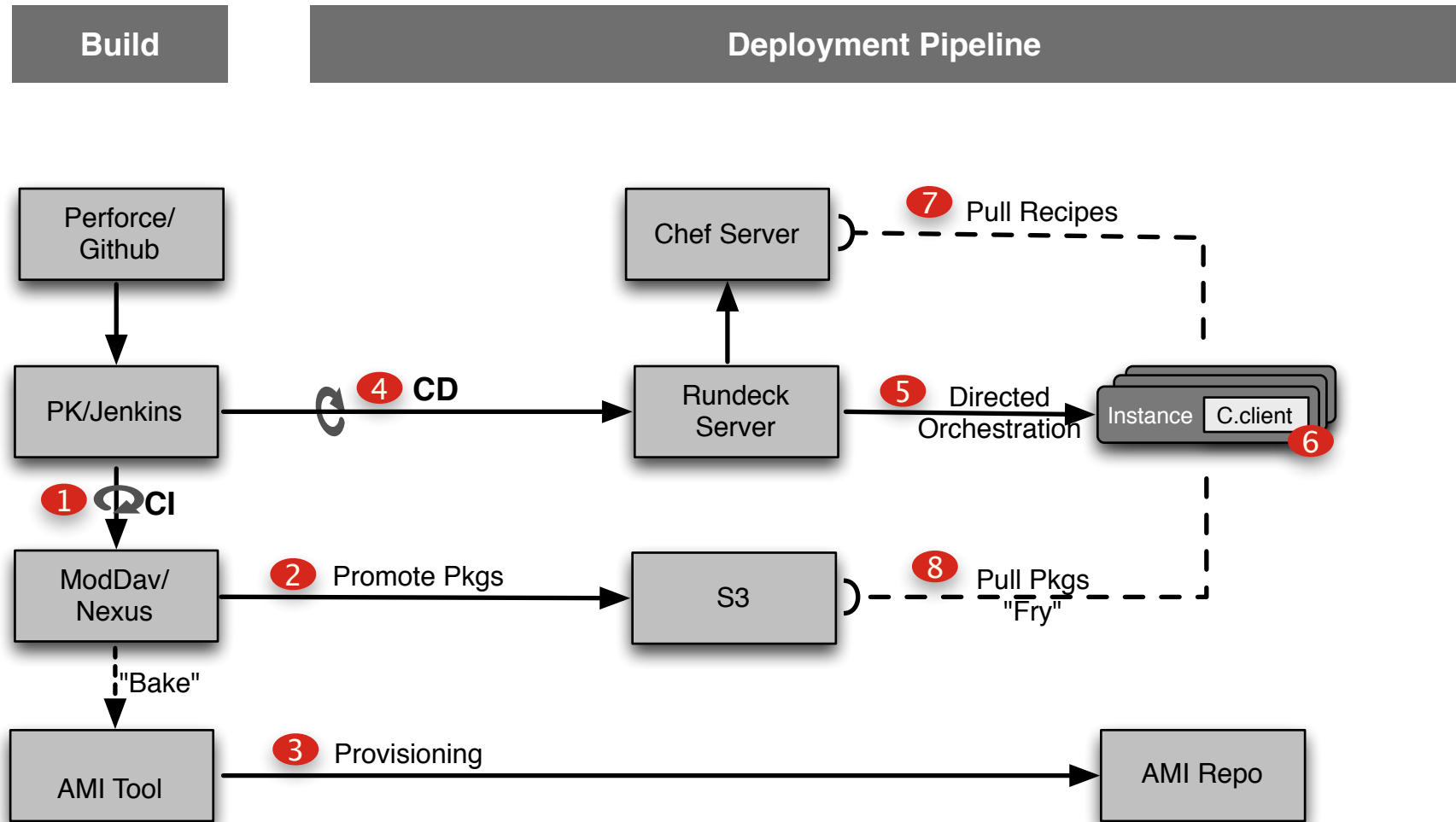
CDOT:
“Connecting the
dots”

CDOT - 30k View

Service Architecture Agnostic
Cloud Provider Agnostic

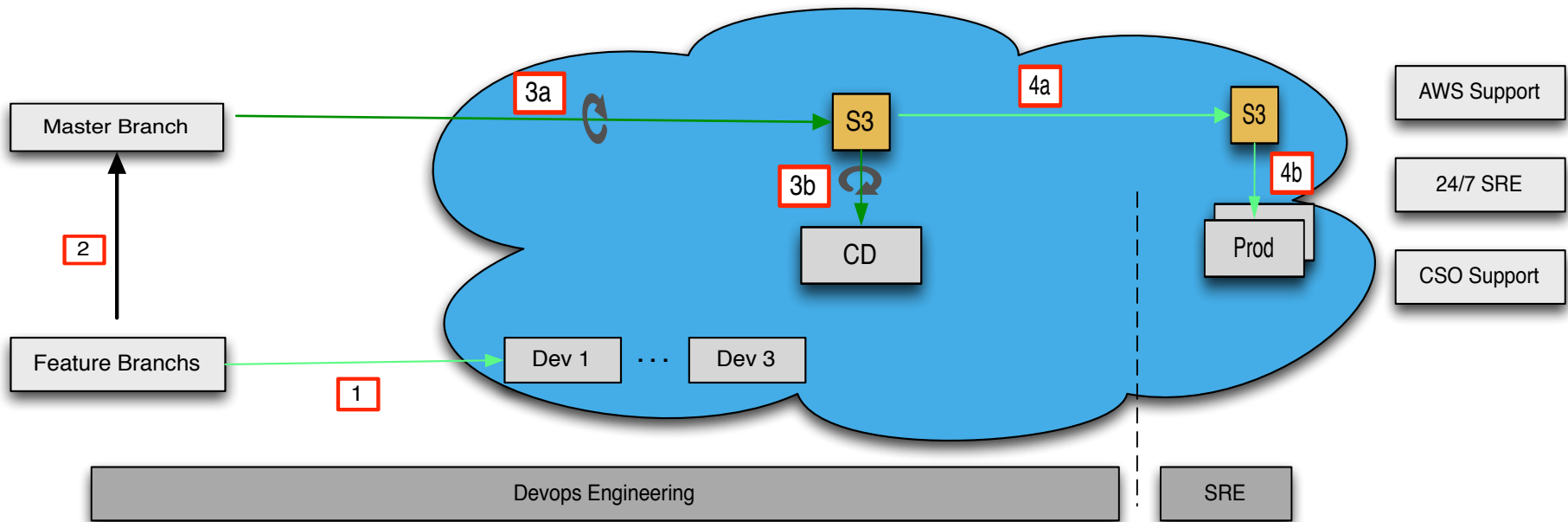


CDOT Toolchain Workflow



CI - Continuous Integration
CD - Continuous Deployment

CDOT Enhances the full service delivery lifecycle



ACL-managed
list of your
projects

Projects

Project 1 [Blurred text] 90 9 1	Project 2 [Blurred text] 82 4 4	Project 3 [Blurred text] 96 2 1
Project 4 [Blurred text] 48 0 1	Project 5 [Blurred text] 11 0 0	Project 6 [Blurred text] 42 6 1



JEM Summary

Summary

ENVIRONMENTS

- D H CD
- D H Dev
- D H Stage
- D H Prod

- D H ToolDev
- D H ToolStage
- D H ToolProd
- D H Devops
- D H Devops_UE1
- D H Devops_UW2
- D H ToolDevop...
- D H ToolDevop...

Environments



Last Deployment started by : cdotops at: Last deployed on: 6/12/2013 2:51:58 PM Result: SUCCEEDED Status: SUCCEEDED

Packages

- o [redacted] conf_release_main_linux_203901_20130608170411
- o [redacted]-1.0-snapshot release_main_linux_204159_20130612114545

Now Running (0)

QUICK LINKS

- [+ Add link](#)

- [Stats](#)
- [Help](#)

- [Projects](#)

Legend

D: Deployment

Recent Activity

Activity	Environment	Started By	Started	Duration	Status	Job
Deploy/Packages	CD	 cdotops	6/12/2013 2:51:58 PM	19m 25s	✓ SUCCEEDED	View/Save Output
Deploy/Packages	Devops_UE1	 [redacted]	6/12/2013 7:58:31 AM	53s	✓ SUCCEEDED	View/Save Output

Summary

ENVIRONMENTS

- D H CD
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- D H ToolDevop...
- D H ToolDevop...

YOUR ACCOUNT

[Profile](#)

JEM Summary

Environments



“Now Running” Activity

Now Running (2)

Activity	Environment	Started By	Started	Duration	Status	Job
Create Cluster	cd		6/12/2013 3:19:20 PM	--	RUNNING	View/Save Output Abort
Create Cluster	devops		6/12/2013 1:05:48 PM	--	RUNNING	View/Save Output Abort

Recent Activity

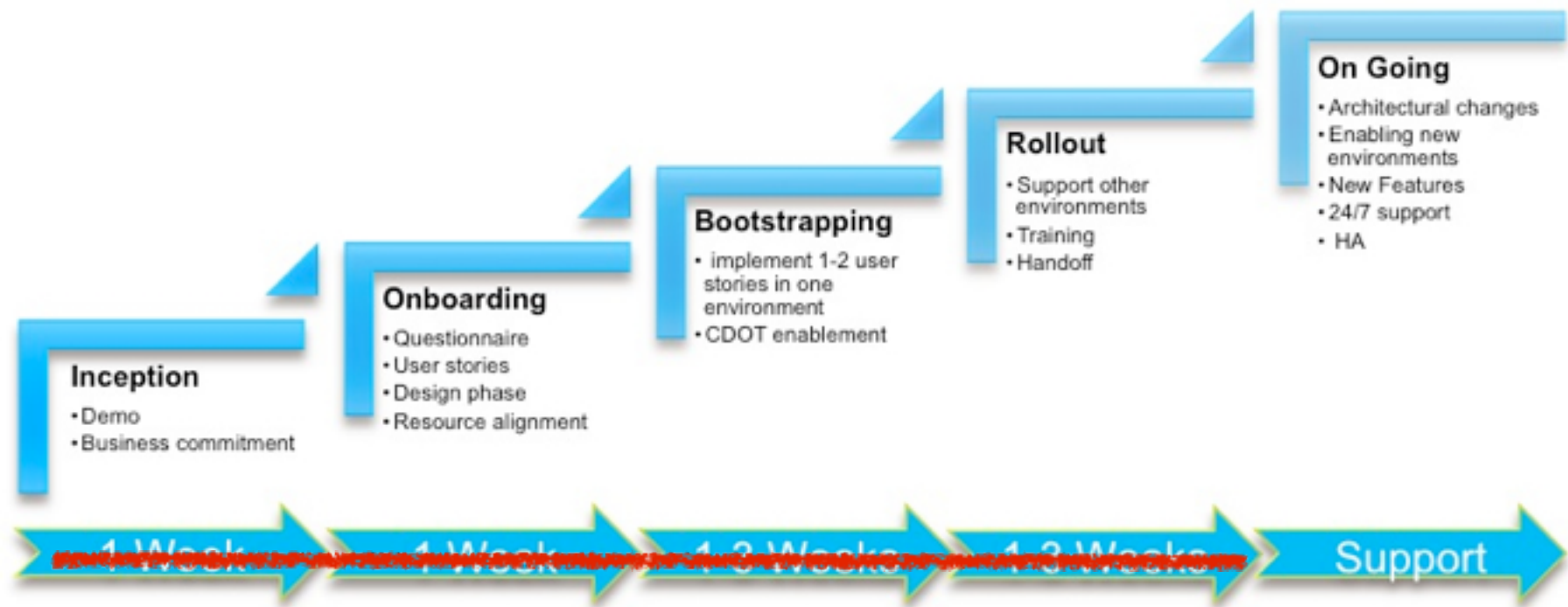
Recent Activity

Activity	Environment	Started By	Started	Duration	Status	Job
DeployPackages	CD		6/12/2013 2:51:58 PM	19m 25s	SUCCEEDED	View/Save Output
DeployPackages	Devops_UE1		6/12/2013 7:58:31 AM	53s	SUCCEEDED	View/Save Output

Legend

D: Deployment

Onboarding



~~3 Weeks Total~~

?? Days Total (Self Service)

Onboarding is critical customer experience

Build	<ol style="list-style-type: none"> 1. How many node-roles has code/pkg associated with them ? 2. How many package types ? 3. Who is building them ? 4. Where are they posted ? 		
Pkg Repository	<ol style="list-style-type: none"> 1. Where are packages stored as part of CI? 2. How many branches, which branch maps to which environment ? 		
Package Promotion	<ol style="list-style-type: none"> 1. What is package promotion logic? 		
AMI Requirements	<ol style="list-style-type: none"> 1. What is the base AMI based on ? 2. What are other SW dependencies that needs to be installed ? appservers ,webservers ? etc 		
Node Role	<p>Node Roles</p> <ol style="list-style-type: none"> 1. ?? 2. ?? 		
Bootstrap script	We need to Embed bootstrap script in AMI and regenerate AMI		
User data	<p>By default userdata is - a) project b) environment and c)noderole</p> <p>Any specific requiriments ?</p>		
Local Orchestration	<p>We need to develop at least 1 chef recipe for each node-role</p> <p>base recipe for default things ?</p>		
CloudFormation Templates	one cloudformation stack file for entire cluster		
Distributed Orchestration	<ol style="list-style-type: none"> 1. CreateEnvironment 2. DeployPackages - should the deploy workflow update existing instances, or create new instances and when they 		

CDOT capabilities Summary

- 1-click automated deployment anywhere
 - Self-service deployment
 - Deploy consistently across environments
 - Greater predictability and efficiency
 - RESTful API and Custom GUI
-
- Released as an internal SaaS

How to be a service provider

Step #1: Build a service

Step #2: Create a great user experience

Step #3: Marketing and sales!

Internal “sales” is still sales

- It's not about explaining technology, it's about understanding people!
- People are busy... save them time
- People have frustrations and headaches... alleviate those
- People play politics... understand their motivations
- People have fears... listen to and address

Bring backup like any salesperson

- Testimonials!
- Data!
- Website
- Presentations
- Collateral / Whitepapers
- Organize events
 - Internal DevOps conference
 - Lunch/breakfast tech talks
- Videos

Build support

“Get out of your cube
and go talk to people”

Think like a salesperson

Dev Guys

1 Get “~~users~~” onboard

Business Guys

2 Get “~~buyer~~” onboard

Ops Guys

3 Get “~~partners and suppliers~~” onboard

References

- Contact Srinivas Peri : cdot@adobe.com
- Contact Alex Honor : [@alexhonor](https://twitter.com/alexhonor)
- <http://cdot.adobe-ct.com> (leave your comment)

